

# GREAT POINT INVESTORS LLC

## INVESTMENT CRITERIA

### OVERVIEW

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Great Point invests in real estate throughout the United States on behalf of our institutional clients. We employ all-equity, leveraged-equity, joint-venture, and participating-debt structures while pursuing both core and value-added opportunities. With fully discretionary capital, we are able to quickly source and close transactions.

### GUIDELINES

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#### PROPERTY TYPES

- Office – primarily value-add
- Industrial – primarily value-add
- Senior Housing
  - Private pay, rental independent living, assisted living and memory care properties through joint ventures with qualified operators/developers
  - Stabilized acquisitions, repositioning, select development
- To-be-Built Multifamily – New England
- Medical Office

#### MINIMUM SIZE

- \$10 million – Office and Industrial
- \$5 million – Senior Housing

### CONTACTS

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#### **Gary Schwandt – Principal**

617-526-8813  
gschwandt@gpinvestors.com

Contact for all Industrial, Office, and Multifamily in the following markets:

Boston	Portland
Minneapolis	Seattle
Phoenix	Salt Lake City
Houston	Los Angeles
Austin/Dallas	San Francisco
Fort Worth	

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#### **Kathy Sweeney - Principal**

617-778-5605  
ksweeney@gpinvestors.com

Contact for all Senior Housing

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#### **Joe Versaggi - Principal**

617-526-8811  
jversaggi@gpinvestors.com

Contact for all Industrial and Office in the following markets:

New Jersey	Chicago
Philadelphia	Orlando
Washington, D.C.	South Florida
No. Virginia	Cincinnati
Baltimore	Indianapolis
Raleigh	Las Vegas
Atlanta	Charlotte

